

**News DE BORD INTERNATIONAL***January 2020***The team at DE BORD INTERNATIONAL introduces itself**

Three, two, one – in the last part of our three-piece story you will get to meet our power-duo for the industry of life sciences. Andrea Nienaber and Hans-Rudolf Zellweger answered our questions and let you peek into their everyday life at DE BORD INTERNATIONAL.

**Andrea Nienaber**

*How long have you been working for DE BORD INTERNATIONAL, and how did you get here?*

Since September 2018 it is my pleasure to take an active part in the team of DE BORD. Jean-Michel Fürst and the entire team convinced me to being an addition to their diverse field of personalities and competencies, so together we can grow on experiences.

*What fascinates you about your work at DE BORD INTERNATIONAL?*

I have been active in the field of life sciences for 20 years now, and I still am enthusiastic about the innovational strength in medtech and biotechnology. Apart from the technology, it is more and more questions and topics about the political and economic side of health and pharma in Switzerland that spark my interest. I am also fascinated about all the personal encounters with people who want to and do shake things up in these departments.

*In your eyes, what is special about the collaboration with DE BORD?*

The spirit and entrepreneurial acumen rooted in everyone. I am first and foremost impressed with the degree of self-reflection, sincerity, and incentive to find a good solution and to perform professional work. Respect for each other and a good sense of humour are also lived daily.

*Was there a moment in your career that you will keep in mind forever?*

There were different key situations that had an impression on me and led me to either adapt to the situation, or to go my own way. During my research studies as well as in every job later on I was lucky to cross paths with leaders who gave me a lot of freedom and responsibility to create something new. I am thankful for that. The term «freedom» is very important here at DE BORD and even presents itself as a piece of art in our conference room.

*Where are you when you are not in your office?*

With my family, in nature at the Uetliberg, and at activities in the family club.

### **Hans-Rudolf Zellweger**

*How long have you been working for DE BORD INTERNATIONAL, and how did you get here?*

I have happily been a part of DE BORD since 2001. When he was still working for his previous employer, I was a customer of my now business partner of many years, Jean-Michel Fürst. He successfully supported us in finding the best suited employees. That was the beginning of a successful business relationship.

*What fascinates you about your work at DE BORD INTERNATIONAL?*

The longlasting and personal relationships with customers, which sometimes have even grown to be friendships. It is my privilege to accompany my customers at eye level over many years. Through this I wasn't only able to learn a lot, but also to actively help develop new employees and teams for my clients.

*In your eyes, what is special about the collaboration with DE BORD?*

With me personally it is the combination of being a headhunter in the field of life sciences and a coach for leaders. A combination that adds value for everyone involved, and which is an ideal addition to the searching process. The connection of these two fields offers me different vantage points and allows me to observe current developments in the economy as well as with employees and candidates on different levels.

Every one of us has a successful track record from a specific industry. This wealth of experience is important for our professional consulting and for sustainable client relations as well.

*Was there a moment in your career that you will keep in mind forever?*

There were many. It certainly was a special experience to venture from the pharmaceutical industry into self-employment. In hindsight, it was the best step for me and my personal development.

*Where are you when you are not in your office?*

In a conversation with friends; in a foreign country to experience a different culture; exercising; in the kitchen; at the opera or in a concert; doing charity work; or simply reading in peace.